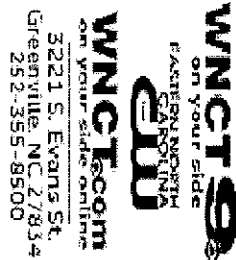


CONTRACT



WNCN
 3221 South Evans Street
 Greenville, NC 27834
 (252) 355-8542

And:

AL Media
 222 West Ontario
 Suite 600
 Chicago, IL 60610
 USA

<u>Contract / Revision</u>		<u>Alt Order #</u>
951832 / 2		25324940
<u>Product</u>		
Deborah Ross		
<u>Contract Dates</u>	<u>Estimate #</u>	
10/03/16 - 10/16/16	5294	
<u>Advertiser</u>	<u>Original Date / Revision</u>	
POL/DSCC Deborah Ross	10/07/16 / 10/12/16	
<u>Billing Cycle</u>	<u>Billing Calendar</u>	<u>Cash/Trade</u>
EOM/EOC	Broadcast	Cash
<u>Property</u>	<u>Account Executive</u>	<u>Sales Office</u>
WNCN	Katz Chicago	Katz/Chicago
<u>Special Handling</u>		
<u>Demographic</u>		
Adults 35+		
<u>Agency Code</u>	<u>Advertiser Code</u>	<u>Product 1/2</u>
<u>Agency Ref</u>	<u>Advertiser Ref</u>	

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
28	WNCN	10/03/16	10/09/16	Local News Sa 6a-7a	6a-7a		:30				NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>				<u>Rate</u>				
		Week: 10/03/16	10/09/16	-----S-	1				\$50.00				
29	WNCN	10/03/16	10/09/16	CBS This Morning Sa	8a-10a		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>				<u>Rate</u>				
		Week: 10/03/16	10/09/16	-----S-	1				\$125.00				
30	WNCN	10/03/16	10/09/16	ACC Football	1230p-330p		:30				NM	3	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>				<u>Rate</u>				
		Week: 10/03/16	10/09/16	-----S-	3				\$200.00				
E 31	WNCN	10/03/16	10/15/16	CrimeTime	8p-9p		:30				NM	1	\$305.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>				<u>Rate</u>				
		Week: 10/03/16	10/09/16	-----S-	1				\$305.00				
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Type</u>		
	1	WNCN	10/03/16-10/09/16	CrimeTime	8p-9p	-----Sa--	:30		\$305.00		NM		
	<i>Credited</i>												
	<i>made good w/o 10/10</i>												

(* Line Transactions: N = New, E = Edited, D = Deleted)

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WNCT
 3221 South Evans Street
 Greenville, NC 27834
 (252) 355-8542

3221 S. Evans St.
 Greenville, NC 27834
 252-355-8500

<u>Contract / Revision</u> 951832 / 2		<u>Alt Order #</u> 25324940
<u>Contract Dates</u> 10/03/16 - 10/16/16		<u>Product</u> Deborah Ross
<u>Advertiser</u> POL/DSCC Deborah Ross		<u>Estimate #</u> 5294
<u>Original Date / Revision</u> 10/07/16 / 10/12/16		

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
<hr/>													
E 32	WNCT	10/03/16	10/15/16	Crimetime	9p-10p		:30				NM	1	\$305.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>							
Week:		10/10/16	10/16/16	-----S-	1	\$305.00							
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>							
Week:		10/03/16	10/09/16	-----S-	1	\$305.00							
		<u>Spot Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Type</u>		
		1	WNCT 10/03/16-10/09/16	Crimetime	9p-10p	-----Sa--	:30		\$305.00		NM		
<i>Credited</i>													
		made good w/o 10/10											
Week:		10/10/16	10/16/16	-----S-	1	\$305.00							
<hr/>													
33	WNCT	10/03/16	10/09/16	LN Sa	11p-1135p		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>							
Week:		10/03/16	10/09/16	-----S-	1	\$200.00							
<hr/>													
E 34	WNCT	10/03/16	10/16/16	CBS Sunday Morning	9a-1030a		:30				NM	2	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>							
Week:		10/03/16	10/09/16	-----S	2	\$200.00							
		<u>Spot Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Type</u>		
		2	WNCT 10/03/16-10/09/16	CBS Sunday Morning	9a-1030a	-----Su	:30		\$200.00		NM		
<i>Credited</i>													
		made good w/o 10/10											
Week:		10/10/16	10/16/16	-----S	1	\$200.00							
<hr/>													
E 35	WNCT	10/03/16	10/16/16	NFL Today	12p-1p		:30				NM	2	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>							
Week:		10/03/16	10/09/16	-----S	2	\$200.00							
		<u>Spot Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Type</u>		
		2	WNCT 10/03/16-10/09/16	NFL Today	12p-1p	-----Su	:30		\$200.00		NM		
<i>Credited</i>													
		made good w/o 10/10											
Week:		10/10/16	10/16/16	-----S	1	\$200.00							
<hr/>													
36	WNCT	10/03/16	10/09/16	NFL Late Game	430-730p		:30				NM	3	\$4,200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>							
Week:		10/03/16	10/09/16	-----S	3	\$1,400.00							
<hr/>													
37	WNCT	10/03/16	10/09/16	LN Su	11p-1135p		:30				NM	1	\$200.00

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WNCT
3221 South Evans Street
Greenville, NC 27834
(252) 355-8542

WNCT.com
3221 S. Evans St.
Greenville, NC 27834
252-355-8500

Contract / Revision	Alt Order #
951832 / 2	25324940

Contract Dates	Product	Estimate #
10/03/16 - 10/16/16	Deborah Ross	5294

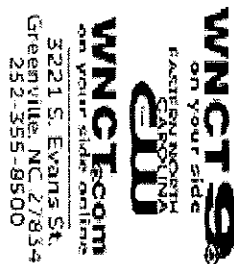
Advertiser	Original Date / Revision
POL/DSCC Deborah Ross	10/07/16 / 10/12/16

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
Week:		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/03/16	10/09/16	-----S				1	\$200.00				
38	WNCT	10/12/16	10/12/16	CBS This Morning	7a-9a		:30				NM	1	\$175.00
Week:		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/10/16	10/16/16	--W----				1	\$175.00				
39	WNCT	10/12/16	10/12/16	CBS Evening News	630p-7p		:30				NM	1	\$600.00
Week:		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/10/16	10/16/16	--W----				1	\$600.00				
40	WNCT	10/12/16	10/12/16	Code Black	10p-11p		:30				NM	1	\$1,500.00
Week:		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/10/16	10/16/16	--W----				1	\$1,500.00				
41	WNCT	10/13/16	10/13/16	Let's Make a Deal	10a-11a		:30				NM	1	\$150.00
Week:		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/10/16	10/16/16	---T---				1	\$150.00				
42	WNCT	10/13/16	10/13/16	Thursday Night Football	825p-1115p		:30				NM	2	\$2,500.00
Week:		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/10/16	10/16/16	---T---				2	\$1,250.00				
43	WNCT	10/14/16	10/14/16	Y&R	1230p-130p		:30				NM	1	\$350.00
Week:		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/10/16	10/16/16	----F--				1	\$350.00				
44	WNCT	10/14/16	10/14/16	Dr Phil	4p-5p		:30				NM	1	\$200.00
Week:		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/10/16	10/16/16	----F--				1	\$200.00				
45	WNCT	10/14/16	10/14/16	McGyver	8p-9p		:30				NM	1	\$1,025.00
Week:		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/10/16	10/16/16	----F--				1	\$1,025.00				
46	WNCT	10/14/16	10/14/16	Hawaii 5-0	9p-10p		:30				NM	1	\$1,500.00
Week:		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/10/16	10/16/16	----F--				1	\$1,500.00				
Totals												26	\$14,785.00

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WNCN
 3221 South Evans Street
 Greenville, NC 27834
 (252) 355-8542

WNCN.com
 on your side online
 3221 S. Evans St.
 Greenville, NC 27834
 252-355-8500

Contract / Revision	Alt Order #
951832 / 2	25324940

Contract Dates	Product	Estimate #
10/03/16 - 10/16/16	Deborah Ross	5294

Advertiser	Original Date / Revision
POL/DSCC Deborah Ross	10/07/16 / 10/12/16

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
09/26/16 - 10/16/16	26	\$14,785.00	(\$2,217.75)	\$12,567.25
Totals	26	\$14,785.00	(\$2,217.75)	\$12,567.25

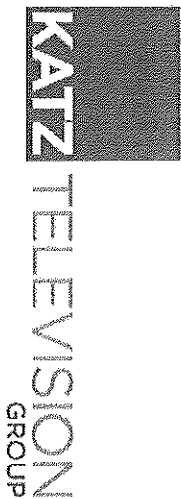
Signature: _____

Date: _____

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125 West 55th St
New York, NY 10019

Contract # 25324940	Changes as of: 10/12/2016 at 4:25 PM	Version: Highlighting Revision 2
CPE: //5294	Flight: 10/3/16 - 10/16/16	Station: WNCN
Agency: AL MEDIA	Advertiser: DSCC / Deborah Ross	Market: Greenville/New Bern/Wash
222 W. ONTARIO ST SUITE 600 CHICAGO, IL 60610	Product: Deborah Ross	Office: CHICAGO
	Agency Order #:	Primary Demo: Adults 35+
	Buyer: BARB OBRZUT	Con Type: POLITICAL/VOTE
	Salesperson: DAN BARKER	Assistant: MIKKIE BASELICE
	312-755-3936	312-755-3854
Comments: Revision moving NA spots from w/o 10/3 to w/o 10/10. Please confirm, thanks. -Chaise for Dan		
Total \$: \$14,785.00	Total Spots: 26	Total CPP: \$0.00
		Total GRP:
		Traffic #: 951832
		Separation:

#	Day/Time	DP	Program	Rate	A35P Rating	10/3 - 10/10				Total Spots	Total \$	CPP	GRP
						Len	10/3	10/10					
REV 21	Sa 8p-9p		Crimetime Saturday	\$305.00	0.0	30	1	0	0	1	\$305.00	\$0.00	0.0
REV 22	Sa 9p-10p		Crimetime Saturday	\$305.00	0.0	30	1	0	0	1	\$305.00	\$0.00	0.0
REV 24	Su 9a-10:30a		CBS Sunday Morning	\$200.00	0.0	30	2	1	0	1	\$400.00	\$0.00	0.0
REV 25	Su 12n-1p		CBS NFL Today	\$200.00	0.0	30	2	1	0	1	\$400.00	\$0.00	0.0
TOTALS:						12	14			26	\$14,785.00	\$0.00	0.0



125 West 55th St
New York, NY 10019

Contract # 25324940 Changes as of: 10/12/2016 at 4:25 PM

Version: Highlighting Revision 2

CPE: //5294

Flight: 10/3/16 - 10/16/16

Station: WNCN

Total \$: \$14,785.00

Agency: AL MEDIA

Advertiser: DSCC / Deborah Ross

Market: Greenville/New Bern/Wash

Total Spots: 26

222 W. ONTARIO ST
SUITE 600
CHICAGO, IL 60610

Product: Deborah Ross
Agency Order #:
Buyer: BARB OBRZUT
Salesperson: DAN BARKER
312-755-3936

Office: CHICAGO
Primary Demo: Adults 35+
Con Type: POLITICAL/VOTE
Assistant: MIKIE BASELICE
312-755-3834

Total CPE: \$0.00
Total GRP:
Traffic #: 951832
Separation:

Special Instructions

Order Level Comments

Date/Time	Added by	Comment
10/12/16 4:25 PM	CHAISE WOOLSEY	Revision moving NA spots from w/o 10/3 to w/o 10/10. Please confirm, thanks. -Chaise for Dan
10/11/16 10:28 AM	CHAISE WOOLSEY	Revision per Miranda and Amy (GSM) Please confirm ASAP! - Dan
10/05/16 12:14 PM	CHAISE WOOLSEY	New political order for Deborah Ross to begin 10/6 through 10/9. Please confirm, thanks. - Dan

Competitive Information

Market Budget: \$50,983
WNCN Share: 29%
Comment:
WCTI: 16%
WFXI: 17%
WITN: 38%

Daypart Summary					
Day/Time	% Distrib	Spots	Dollars	CPP	GRP
	100%	26	\$14,785.00	N/A	0.0
Total	100%	26	\$14,785.00	N/A	0.0

Monthly Summary		
Month	Spots	Dollars
2016-Oct	26	\$14,785.00
Total	26	\$14,785.00

Transaction History

Trans	Created/Received	Created by	Status	Spot#	Spot-	\$ Chg	Contract \$	Comment
Revision	10/12/16 4:25 PM	CHAISE WOOLSEY	Revised			\$0	\$14,785.00	Changes: Comments from Revision per Miranda and Amy (GSM) Please confirm ASAP! - Dan to Revision moving NA spots from w/o 10/3 to w/o 10/10. Please confirm, thanks. -Chaise for Dan. 4 buylines added or modified.
Revision	10/11/16 10:28 AM	CHAISE WOOLSEY	Confirmed	19		\$0	\$14,785.00	Changes: Flight End from 10/9/16 to 10/16/16. Total Spots from 45 to 26. Comments from New political order for Deborah Ross to begin 10/6 through 10/9. Please confirm, thanks. - Dan to Revision per Miranda and Amy (GSM) Please confirm ASAP! - Dan. 36 buylines added or modified.
Queued for Electronic Contracting	10/7/16 11:27 AM					\$0		
Queued for Electronic Contracting	10/7/16 9:25 AM					\$0		
New	10/5/16 12:14 PM	CHAISE WOOLSEY	Confirmed	45		\$14,785.00	\$14,785.00	

Non-Discrimination Policy
PARAGRAPHS 49 AND 50 OF THE UNITED STATES FEDERAL COMMUNICATIONS COMMISSION'S REPORT AND ORDER NO. 07-217 PROVIDES THAT BROADCAST STATIONS' ADVERTISING CONTRACTS WILL NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY, AND MUST CONTAIN NONDISCRIMINATION CLAUSES. CONSISTENT WITH THIS ORDER, KATZ MEDIA GROUP (INCLUDING ANY SUBSIDIARY OR DIVISION OF KATZ) DOES NOT DISCRIMINATE IN ANY BROADCAST ADVERTISING CONTRACT ON THE BASIS OF RACE OR ETHNICITY AND EVALUATES, NEGOTIATES AND COMPLETES ITS BROADCAST ADVERTISING CONTRACTS WITHOUT REGARD TO RACE OR ETHNICITY.